



WHAT SERVICES DO YOU PROVIDE? LUXURY CUSTOM TRAVEL



Why should I choose you?

We are the best of both worlds, a hybrid between traditional tour operators and DMC with a high touch level of personalization. You have the convenience of working with our passionate team of travel managers who are based in the US and have lived and worked in our destinations. Your clients will experience the best of each country, including top guides, seamless (cross-border) operation, and 24-hour support.



What commission rate do you pay?

We typically quote our programs including a 10–12% commission for you. If you prefer a net quote – just let us know at the outset. If the program is gross, we collect the funds via credit card, then remit the commission to you within a week or two of the client's return. If we're quoting net, you collect the funds from the client and remit to us via bank transfer or agency check. Then you control your own markup.



Do you have minimum services?

No! We are happy to handle whatever services are required. From a one-day shore excursion to a 6-week multi-destination adventure.



Do I have to book hotels through you?

No, the only exception to this is accommodations for self-drive programs.



Are you able to jump on a conference call/Zoom, with me and the clients?

We love to talk and share our expertise and are always happy to arrange a three-way call.



What are your turnaround times?

We will discuss this with you at the time of your inquiry, subject to lead-in and destination. We aim to respond and acknowledge to all requests within 24 hours.

WE LOVE TO TALK, GET IN TOUCH

800-633-1008 • 813.251.5355

exeterinternational.com